

## COSTS AND BENEFITS OF ELIMINATING CHILD LABOUR IN BRAZIL\*

Ana Lúcia Kassouf<sup>§</sup>

Peter Dorman<sup>□</sup>

Alexandre Nunes de Almeida<sup>†</sup>

### RESUMO

O objetivo deste estudo é calcular os custos e benefícios econômicos decorrentes da eliminação do trabalho infantil no Brasil. Na análise foram considerados os seguintes custos: custo de prover escolas públicas do ensino fundamental com um nível adequado de qualidade; custo de oportunidade de eliminar o trabalho infantil, isto é, o valor do trabalho da criança; e o custo de eliminar trabalhos perigosos e que possam causar danos psicológicos e/ou à saúde das crianças e jovens. Do lado do benefício, calculamos os ganhos econômicos resultantes de uma população mais educada e mais saudável, já que a eliminação do trabalho perigoso e o aumento do nível de escolaridade resultam em benefícios à saúde. Os custos somaram 7 bilhões de dólares e o valor obtido para os benefícios foi de 35 bilhões de dólares PPP, mostrando que os benefícios superam os custos.

**Palavras-chave:** trabalho infantil, análise de custo e benefício, educação.

### ABSTRACT

The objective of this research is to calculate the economic costs and benefits of the elimination of child labor in Brazil. The framework focuses on three sources of cost: the cost of providing education to all children in lieu of work, the cost of program interventions to alter attitudes and practices, and the opportunity cost of eliminating this work, i.e. the value of children's labor. On the benefit side, it calculates economic gains from a more educated population and the economic advantages resulting from a healthier population, since both more widespread education and the elimination of hazardous or unsuitable work have prospective health benefits. The costs obtained are close to seven billion dollars PPP and the benefits is more than thirty five billion dollars PPP. It is clear from the results that benefits outweigh the costs.

**Key words:** child labor, cost and benefit analysis, education.

**JEL classification:** J0.

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\* The authors would like to thank the relevant comments of the anonymous referee and clarify that although not all the comments were incorporated in the data analysis, since we were restricted to the use of a specific methodology, we, as much as possible, raised the possibilities of improving the calculations in each specific item as suggested by the referee.

§ Associate Professor at Esalq/ USP and researcher at Cepea.

□ Professor of Economics at Evergreen State College.

† Master in Applied Economics at Esalq/USP and researcher at Cepea/Esalq/Usq.

Recebido em agosto de 2004. Aceito em maio de 2005.

## 1 INTRODUCTION

Basu and Tzannatos (2003) point out that researches on child labor have reappeared lately due to the importance of human capital accumulation to decrease poverty and increase development that is discussed in the development literature and the view that child labor is an impediment to education and therefore to economic progress.

Although some authors have made some efforts to model theoretically the allocation of children's time between work, school and leisure (Rosenzweig, 1981; Basu and Van, 1998; Emerson and Souza, 2003 etc.) the majority of articles focus on the empirical determinants of child labor (Grootaert and Patrinos, 1998; Kassouf, 2002; Nielsen and Dubey, 2002 etc.), the impact of child labor on his/her academic performance or on his/her school frequency (Psacharopoulos, 1997; Gunnarsson *et al.*, 2004; Glewwe, 2004 etc.), or the impact of legislation on the reduction of child labor (Moehling, 1999).

Even with the growing recent academic interest on child labor and the great number of papers discussing the topic, there was not a study computing the economic costs and benefits of the elimination of child labor.

This present study is a component of an ILO-IPEC (International Labour Organization – International Programme on the Elimination of Child Labour) project that attempts to calculate the economic costs and benefits of the elimination of child labour in Brazil. The methodology followed here was developed by ILO and used for another 7 countries – Senegal, Kenya, Tanzania, Ukraine, Pakistan, Nepal and Philippines – in the world. This methodology is unique to all countries and, therefore, restricted to the data availability of each country. In this sense, we are aware that different and possible better approaches could have been taken place to obtain estimates of the costs and benefits of eliminating child labour in Brazil, but we were unable to change approaches since we were restricted to the methodology developed. However, the great merit of this study is to be a pioneer work quantifying economic aspects of the costs and benefits of child labour eradication. It will therefore serve as a reference to later improvements in the estimates.

Cost-benefit analysis (CBA) is, in principle, a complete decision tool. It requires the identification and monetization of all consequences resulting from a given course of action; if their sum is positive – the benefits outweigh the costs – the action is undertaken. If the sum is negative, the action is rejected. Although practitioners of CBA recognize that decisions may need to be taken on non-economic grounds, nevertheless the comprehensiveness of the approach implicitly calls into question the notion of “missing” dimensions and has led to a degree of tension in the policy community. In some decision contexts a CBA's mission to be comprehensive is not problematic, but in the realm of child labour it is. First, the relevant question is not whether to take action to eliminate child labour, since this decision was already taken by the adoption of Conventions 138 and 182. The question is, now that we have accepted this commitment, what are the economic consequences? Second, consensus among CBA practitioners does not extend to the techniques for monetizing intangible and qualitative aspects of public policy, such as social and health outcomes. Indeed, there is doubt that even ideal methods could fully capture these dimensions, as their costs and benefits are not reducible to individual preferences.<sup>1</sup>

It is an assumption of this study that many important benefits of the elimination of child labour, such as the enhanced opportunity for personal development and social inclusion, are resistant to economic quantification. As a result, no attempt will be made to accomplish this. For example, the strictly economic benefits from more widespread education – greater income for the individual,

<sup>1</sup> Anderson (1993) is an influential statement of the position that the ethical claims of CBA are severely bounded. A critique of willingness-to-pay estimation for health benefits can be found in Dorman (1996).

more rapid economic growth for the society – will be estimated, but the cultural and social benefits will not. Thus, in a technical sense, this is not a CBA but a study of net economic costs (or benefits). It is not designed to tell us what decision to make, but to advise us of the economic costs and benefits of that decision.

This study poses three major questions:

- How do the aggregate economic benefits from the elimination of child labour compare to the aggregate economic costs?
- How are these costs and benefits distributed among the primary stakeholders in the effort against child labour, especially households of child workers relative to the national economy as a whole?
- How do the costs compare to the resources now deployed against child labour or available for use in the future?

Since costs are borne up front and benefits accrue over time, the elimination of child labour can be thought of as an investment, and this study is designed to provide an approximation of its rate of return. Should the costs outweigh the benefits, this would not mean that child labour should not be addressed, but that, taking into account all the economic aspects, there is a net cost to be borne. There are other benefits to the elimination of child labour that cannot be captured in economic terms, such as greater opportunities for personal development and social inclusion. No effort will be made to monetize such values. Nevertheless, the economic dimension is important for what it says about both the attractiveness and feasibility of removing children from unsuitable work. In particular, it will be useful to know how the costs of eliminating child labour compare to the resources of governments that can potentially be mobilized. By detailing the costs and benefits to local populations, national economies, and the global system, these and other relevant questions can begin to receive answers.

Modelling the elimination of child labour would appear to require an analysis of its causes. The economic and social determinants of child labour are still an unsettled topic of debate, particularly the relationship between “development” (itself a contested concept) and child labour.<sup>2</sup> No doubt, improvements in the level of GDP per capita, general reduction in poverty and the suppression of unproductive informal-sector work all have contributions to make. Nevertheless, it is beyond the scope of this study to address these issues. In light of these constraints, the study will abstract from future economic development at the national and global levels. No claims will be made regarding measures other than the elimination of child labour (and the expansion of education) that might achieve more rapid development, and no assumptions will be made concerning the impact that further development may or may not have. Instead, we envision the elimination of child labour as resulting from an expansion of targeted programmes:

- the provision of public education up to the level of lower secondary school at an acceptable level of quality;
- the funding of income transfer programmes targeted at education that effectively eliminate the economic barriers to school attendance on the part of low-income children;
- the proliferation of interventions to overcome (i) social and cultural barriers to school attendance and (ii) engagement in the worst forms of child labour; and
- the creation of sufficient monitoring and enforcement capacity to contravene residual demand-side pressure.

<sup>2</sup> See, for instance, the literature reviews in Basu (1999) and Grootaert and Patrinos (1999).

## 2 SOURCE OF DATA – NATIONAL HOUSEHOLD SURVEY (PNAD 1999)

The main source of information used in this study is a *National Household Survey (PNAD – “Pesquisa Nacional por Amostra de Domicílios”)* undertaken by the Brazilian Geographical and Statistical Institute (IBGE) in 1999. This survey includes more than 330 thousand individuals from the Northeast, Southeast, South, Central and the urban part of the North of Brazil. It has information on the participation of children in the labour force from the age of five, in addition to data on household characteristics, individuals’ education, sex, race, age, wages, hours of work, non-earnings income etc..

Another source of information is the **school census**. Private and public schools at county, state and federal level provide information once a year. Since 1995 the school principal answers a questionnaire containing the following information: school identification, school infrastructure, general information about classroom and personnel, pre-school education, literacy courses, primary school, secondary school, youths and adults’ education, and technical education.

Information on expenditures and government programs were obtained through the Ministry of Education, Treasury Bureau, and the Ministry of Retirement and Social Assistance.

## 3 GENERAL PROCEDURE

While the project is ambitious, the time frame is condensed, so the framework seeks a middle ground between completeness and simplicity. It focuses on three sources of cost – the cost of providing a quality education to all children in lieu of work, the cost of programme interventions to alter attitudes and practices, and the opportunity cost of eliminating this work, i.e. the value of children’s labour. On the benefit side, it calculates economic gains from a more educated population and the economic advantages resulting from a healthier population, since both more widespread education and the elimination of hazardous or unsuitable work have prospective health benefits. Calculations are based, whenever possible, on direct measurements from sources such as national or local surveys and censuses. Where numbers have to be constructed or imputed, simpler methods are generally preferred to more complex ones.

Just as many of the benefits from eliminating child labour will arise well into the future, so also the costs will be spread out over many years. It is not plausible that child labour could be eliminated all at once. To represent time in the structure of the framework, we have chosen to model the progressive elimination of child labour as a series of waves. Each wave accomplishes a portion of the ultimate goals, and by calculating costs and benefits for each, we can measure separately the economic consequences of varying degrees of fulfilling our mission. A wave is assumed to take place over a five-year period, and each wave begins as the preceding one ends. So, wave 1 begins in 2001 during which one-third of children ages 7-10 initially out of school will be enrolled in school, one-fourth of the poor children will be part of an income transfer programme, and 50% of the worst form of child labour will be prevented. In 2006, wave 2 includes an additional third of 7-10 children’s out of school and an initial third of the 11-14 children’s enrolment gap. In addition, the income transfer programme will now reach half of the poor children, and all the worst forms of child labour will be eliminated. Wave 3 starts in 2011, completing the process of closing the enrolment gap of 7-10 children and including another third of the 11-14 year-olds children out of school, while providing transfer funds to three-fourths of poor children. Finally, in wave 4, which starts in 2016, the model envisions all children in school and all poor children subsidized by trans-

fers. Essentially, then, each wave consolidates the annual changes taking place according to the projections established in the model.

The formulas used to obtain the present values for each wave considered are:

$$\text{Present value of } x, \text{ wave 1} = x(1 - a^5)/(1 - a)$$

$$\text{Present value of } x, \text{ wave 2} = xa^5(1 - a^5)/(1 - a)$$

$$\text{Present value of } x, \text{ wave 3} = xa^{10}(1 - a^5)/(1 - a)$$

$$\text{Present value of } x, \text{ wave 4} = xa^{15}(1 - a^5)/(1 - a)$$

$$\text{where } a = \frac{(1 + g)}{(1 + r)}$$

The real discount rates used ( $r$ ) were 2%, 4%, 5% and 6%, and the population growth rate ( $g$ ) is obtained from IBGE.

Finally, it should be added that, among the simplifying procedures adopted in this study, is that of modelling the elimination of child labour through the replication of proven interventions, abstracting from potential changes in the environment due to economic development or other background events. In light of this, the study should be regarded as a conditional baseline prediction: *if* there were no other economic changes in the countries under study, *if* sufficient resources were expended to eliminate child labour, and *if* these resources were utilized with maximal effectiveness, as calibrated by past examples of best practice, then the following costs and benefits would be expected to ensue.

The use of micro-data allows detailed information and more precise estimates of the required computations. A problem emerges, however, for the rural area of the Northern region, where there are no data collected in PNAD due to access difficulties, except for the Tocantins State. Trying to solve the problem, values were estimated assuming that the percentage of working children, poor children, and children in hazardous work in the rural Northeastern region was the same as in the rural Northern region, since they are both poor regions. The population in the rural Northern region, according to 2000 census is 26% of the rural Northeastern region and so the values were imputed from the rural NE to the rural N area. Following this approach, we observe estimates for the rural northern region, but not for the states of the rural northern region.

The analyses were performed separately by each state of Brazil and region in the rural and urban areas.<sup>3</sup>

## COSTS OF ELIMINATING CHILD LABOUR

Since the study abstracts from the macro forces associated with the prevalence of child labour (such as those incorporated in the notion of “development”), it focuses on a set of micro factors: the ability of individual households to absorb the cost of withdrawing children from work and/or sending them to school, the cost of providing access to schooling of sufficiently high quality to merit full-time attendance, the cost of promotion and awareness-raising to overcome cultural and social barriers to ending child labour, and the cost of directly intervening in the worst forms of this labour, through monitoring and enforcement activities. In addition, we also consider the extra cost resulting from efforts to remove and rehabilitate children already engaged in these worst forms. In

<sup>3</sup> Tables can be obtained upon request to the authors.

this section, the precise methods used to measure these costs will be discussed in the context of previous research in these fields.

#### 4 COSTS OF EDUCATION – SUPPLY SIDE

For children, the most compelling potential alternative to full time work is education. Millions of children are engaged in full time work because a satisfactory alternative is not available to them: either there are no schools at all within a convenient distance, or the schools are of such low quality that parents cannot see the advantage of enrolling their children. Even if children do attend such sub-standard schools, they may not receive the benefits that ought to be available to them as a result of foregoing child labour. For these reasons, quality as well as quantity (and location) are central to education supply.

The first step is to ascertain the physical accessibility of primary (children from 7 to 10 years old) and lower secondary (children from 11 to 14 years old) education. Accessibility is a function of mobility, of course. In an area in which people travel mostly on foot the accessibility radius of a school is smaller than in one in which people can travel by other forms of transport. In addition, a degree of capacity sufficient to serve a portion of the relevant age cohort is not the same as that needed to serve all such children, including those not currently attending.

Second, how many children have access to some form of age-appropriate school, but lack access to **quality** education? This is a difficult and controversial question to answer. There is no universally agreed-upon set of criteria for quality; different analysts have different approaches. Quality may not mean the same thing in one country as another, since the challenges set before the school system may differ. Moreover, any dividing line between “adequate” and “inadequate” quality is necessarily arbitrary, and observers may disagree about where it should be drawn. Despite these qualifications, we propose the following criteria:

- Pupil-to-teacher ratio: this should not exceed 40 for any school. (Thus a national average of 40 would presumably include many schools that fail to meet this standard.)
- Books and other materials: non-salary recurrent costs must not be less than 15% of overall recurrent expenditure.

These measures have the advantage of not only identifying such quality gaps as may exist, but also providing a method for calculating the cost of closing them. Thus the formula for quality upgrade is:

*Quality upgrade cost = salary cost to achieve minimum pupil-to-teacher ratio + non-salary costs.*

These costs will be expressed on a unit basis, that is, per student in the relevant target population and separately for primary and lower secondary schools. In all such calculations, the projected growth rate of the target population over time will be taken into account, and discounting will be applied.

There remains the question, what is the unit cost of providing education of sufficient quality where none existed before? The most direct way to calculate this is to take the existing unit costs, recurrent and capital, of supplying education and add to it the upgrade costs outlined in the previous paragraph.

In both cost exercises, new supply and upgrading existing supply, there may be a role for economies of scale. It may be, for instance, that the unit cost of training teachers goes down as more teachers are trained, due to the ability to spread fixed costs (such as the overhead costs of teacher-training institutions) across a larger number of affected students. It is also possible, however, that there could be diseconomies of scale. This would arise, for example, if the pool of potential teach-

ers was limited, and efforts to expand this pool would require greater spending on recruitment and salaries. A similar effect would arise if marginal (socially excluded or disadvantaged) populations – the last groups to be brought into the school system – are more costly to educate.

The total cost of education on the supply side will then be obtained by adding the mentioned costs as:

Total additional costs = additional costs of achieving attendance rate 100% + additional costs of achieving pupil-teacher ratio of 40 + additional non-wage expenditure up to 15% of recurrent expenditure + additional capital expenditure

#### 4.1 Calculating the additional cost of achieving attendance rate 100%.

There are 1,208,542 children out of school from 7 to 10 years old and 743,204 from 11 to 14 years old, adding to a total of 1,951,746. Children in pre-school or day-care were considered to be out of school

This quantitative information is important, but does not offer an appropriate understanding of the problem dimension. To attend to such issue, we calculated the attendance rate, which is the proportion of children 7-10 and 11-14 years old in school. The states of the north and northeast of Brazil have the smallest rates, since those are the poorest regions of the country. Attendance rate for the 7-10 years old children is 86.9% in rural areas and 92.3% in urban areas, and for the 11-14 years old is 91.7% in rural and 95.8% in urban areas.

$$\text{Attendance rate} = \frac{\text{number of children 7 - 10 or 11 - 14 years old in school}}{\text{total number of children 7 - 10 or 11 - 14 years old}}$$

The proportion of children in school starts low with 78.5% of the 7 years old studying, increases up to 11 years old and then decreases. Although a relatively large percentage of children is in school, a large amount is not in the correct grade for his or her age. Observing Table 4.1.1, it is clear that a large percentage of 11 (27%), 12 (33%), 13 (40%) and 14 (45%) years old kids are behind their expected grade (in bold). That explains why attendance rate is larger for lower secondary than primary education. In reality, a lot of 11-14 years old kids are in school but still in primary school, not in lower secondary.

**Table 4.1.1 – Percentage of children, at each specific age, in different grade levels. Numbers in bold are for kids behind their expected grade for each age\***

	7 anos	8 anos	9 anos	10 anos	11 anos	12 anos	13 anos	14 anos
1 <sup>st</sup> grade	81.3	30.8	<b>13.7</b>	<b>6.3</b>	<b>4.1</b>	<b>2.8</b>	<b>1.8</b>	<b>1.3</b>
2 <sup>nd</sup> grade	17.4	57.2	30.4	<b>14.1</b>	<b>9.0</b>	<b>6.1</b>	<b>3.4</b>	<b>2.0</b>
3 <sup>rd</sup> grade	1.3	11.3	47.1	26.9	<b>14.0</b>	<b>9.4</b>	<b>6.9</b>	<b>4.5</b>
4 <sup>th</sup> grade		0.7	8.1	44.6	26.0	<b>14.5</b>	<b>9.4</b>	<b>7.0</b>
5 <sup>th</sup> grade			0.8	7.3	40.0	26.8	<b>18.8</b>	<b>13.7</b>
6 <sup>th</sup> grade				0.8	6.2	34.2	23.6	<b>16.4</b>
7 <sup>th</sup> grade					0.6	5.7	31.4	21.8
8 <sup>th</sup> grade						0.6	4.4	29.7

\* It was assumed that a 1<sup>st</sup> grade is the correct one for children up to eight years old, to account for differences in the date of birth around the year. Likewise, 2<sup>nd</sup> grade is correct for 9 years old and so forth.

To calculate the costs of providing education to accommodate all children out of school by 2020 it is necessary to have the unit costs of one year of education or the expenditure on education per capita. The source of these data is the National Treasure Bureau from the Finance Ministry and the Ministry of Education. Values, in 1999-dollar PPP (R\$1.00 = \$0.8 PPP in 1999), vary considerably by state. The largest expenditures are in Roraima and São Paulo states, while the smallest are in the states of the northeastern region (Pernambuco, Alagoas, Piauí etc.). Those expenditures come from a Government National Fund to improve primary and secondary schools (FUNDEF), a State Quota of Educational Salary (QUESE), and a National Fund for Educational Development (FNDE). Each state allocates 15% of basically four taxes (trade, export, state fund, county fund) to FUNDEF, and when a minimum amount per student is not reached (\$215 PPP in 1999), federal government provides a complement. Usually, just a part of the money coming from FUNDEF is used to pay teachers. By law a minimum of 60% of this fund has to be used to teacher's salaries. The FNDE and QUESE, on the other hand, cannot be used to pay teachers. They provide additional sum of money to education as a way to improve its quality. The money from FNDE is used to purchase and distribute equipments, textbooks and school meals. The money from QUESE is used to construct buildings, to make repairs, to buy consumption materials etc. Those values, however, may still not represent the total expenditure with schools, since there are other non-federal programs to complement schools' expenditures. To obtain the total expenditure per student per year, the total expenditure in the FUNDEF, FNDE and QUESE was divided by the number of enrolments, given by school census. For Brazil, the current expenditure per student per year is \$441.06 PPP.<sup>4</sup>

The 1,208,542 children out of school from 7 to 10 years old were divided in waves as: 1/3 of the children in 2005, 2/3 in 2010 and 3/3 in 2015. Likewise, 743,204 children from 11 to 14 years old were divided in waves as: 1/3 of the children in 2010, 2/3 in 2015 and 3/3 in 2020. Those numbers were then multiplied by the school government expenditure per student per year to obtain the additional cost of achieving attendance rate 100%, discounting at different interest rates. The formula used is:

$$\text{additional cost of achieving attendance rate 100\%} = \text{number of children out of school} \times \text{expenditure/pupil}$$

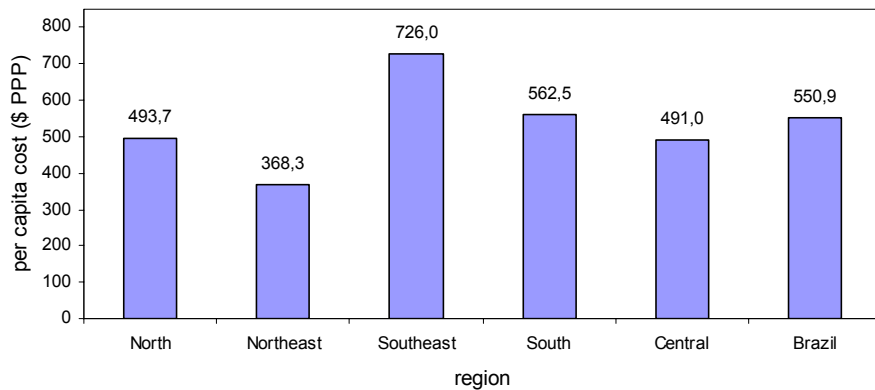
For the 7-10 and 11-14 years old, respectively, at a 5% interest rate, the additional cost for the 7-10 years old children is \$716,911,323.10 and for the 11-14 years old is \$358,313,836.14. Therefore, the total additional cost of achieving attendance rate 100% is \$1,075,225,159.24.

Graph 4.1.1 shows per capital total cost to reach attendance rate 100% in each region and in Brazil, adding the waves, both children age groups and urban/rural areas. The rural cost for the northern region was estimated, as described before. The cost for Brazil is \$551 PPP per child out of school. The southeastern region presented the largest cost, followed by the south. North and central of Brazil showed similar rates, and the smallest cost was observed in the northeast.

<sup>4</sup> An interesting way of incorporating some quality dimension into the cost of achieving 100% attendance rate is to attribute the per capita cost from São Paulo to all other states.



**Graph 4.1.1 – Per capita total cost to reach attendance rate 100% in each region and in Brazil, adding the waves, both children age groups and urban/rural areas**



#### 4.2 Calculating the additional cost of achieving pupil-teacher ratio of 40

A measure of school quality is number of pupil per teacher. It is established that schools should have a maximum of 40 and 30 pupils per teacher in the primary and secondary school levels, respectively.

Hiring teachers is a way to decrease the pupil-teacher ratio. If that action is necessary, the costs related to the payment of teacher's salaries would have to be computed. However, data show that the pupil-teacher ratio is always below the required level, except for the 5<sup>th</sup> to 8<sup>th</sup> grade in the urban areas, but even in this case it does not surpass 40 pupils per classroom. Therefore, the calculations to obtain the additional cost of achieving pupil-teacher ratio of 40 are not necessary.

#### 4.3 Calculating the additional non-wage expenditure up to 15% of recurrent expenditure

There is no specific data available to obtain the percentage spent on books and other materials (non-wage inputs) necessary to calculate school quality cost. To obtain a proxy for non-wage expenditures, the amount spent on the FNDE and QUESE school programs was divided by the sum of the expenditures in the three major educational government programs (FUNDEF, FNDE and QUESE). The amount of money coming from programs other than FUNDEF, i.e., not used to pay teachers, with respect to the total amount of education's programs, is very close to 15% in Brazil, specifically 14.6%. Data show that the percentage is below 15% for the majority of states and, therefore, the cost to increase it up to 15% has to be computed. To this end, a total number of students is required.

There are 20 states, out of 26, with a current non-wage expenditure of less than 15% of overall recurrent expenditure in Brazil. The computations were done only for those 20 states, bringing their percentage up to 15% level. The formula used is:

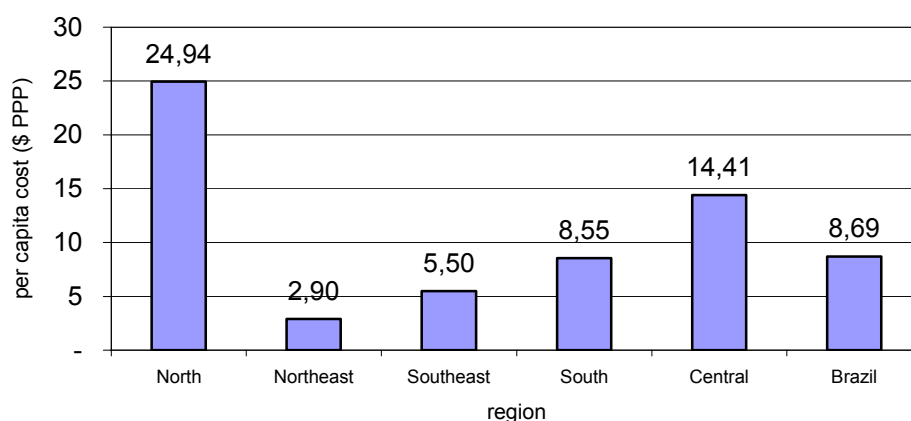
$$\text{Additional non-wage expenditure} = \left( \frac{\% \text{ spent on wages}}{85\%} - 1 \right) \times \text{recurrent expenditure per pupil} \times \text{number of students}$$

Dividing the students in waves (2005/2010/2015 for the 7-10 and 2010/2015/2020 for the 11-14 years old children) and calculating the present value at a 5% interest rate, the additional cost for the

7-10 children is \$120,465,295.54 and for the 11-14 is \$62,113,730.47. Therefore, the total additional cost of reaching 15% of overall recurrent expenditure is \$182,579,026.21.

Graph 4.3.1 shows per capita total non-wage cost in each region and in Brazil, adding the waves, both children age groups and urban/rural areas. The per capita cost in Brazil is \$8.7 PPP, similar to the south. The north has the largest cost, followed by central region. The southeast and northeast have the smallest per capita cost. So, the northern region is the one requiring more investment to improve school quality.

**Graph 4.3.1 – Per capita total additional non-wage expenditure up to 15% of recurrent expenditure in each region and in Brazil, adding the waves, both children age groups and urban/rural areas**



#### 4.4 Calculating the additional capital expenditure

Gross enrolment ratio (GER) below 100% is used to indicate lack of school buildings. This measure is obtained by dividing the total number of students in primary and lower secondary school, independent of age, by the total number of children at the correct primary and lower secondary school age, i.e.,

$$GER = \frac{\text{number of students, independent of age, in 1st - 4th or 5th - 8th grade}}{\text{total number of children 7 - 10 or 11 - 14 years old}}$$

The GER provides an indication of the capacity of each level of the educational system, but a high ratio does not necessarily indicate a successful educational system as this ratio includes overage and underage enrolments. It can be assumed that when GER is above 100 there are enough school establishments for achieving the goal of universal coverage. The percentages, in Brazil, did not exceeded 100% only for the 11 to 14 years old children living in rural areas, with the exception of São Paulo and Federal District.

The additional capital expenditure cost was obtained only for the states where GER was below 100%. The formula used is:

$$\text{Additional capital expenditure} = \text{number of additional new building} \times \text{capital unit cost}$$

or

$$\text{Additional capital expenditure} = \frac{\# \text{ of pupils not covered by capital expenditure}}{\text{average number of students per school}} \times \frac{\text{total government expenditure}}{\text{number of establishments in urban and rural areas}}$$

where

$$\text{number of pupils not covered by capital expenditure} = \text{total number of children 11-14 years old} - \text{enrolments in 5}^{\text{th}} \text{ to } 8^{\text{th}} \text{ grade}$$

and

$$\text{average number of students per school} = \frac{\text{number of students enrolled in 1}^{\text{st}} \text{ to } 8^{\text{th}} \text{ grade in rural areas}}{\text{number of rural establishments}}$$

The information on the amount government did spend specifically on school buildings is not available. The total amount spent on the QUESE program was used as an approximation, since the money coming from this fund allows the construction of school buildings, the establishments' maintenance, and the purchase of consumption materials, besides others.

Dividing the 11-14 years old students living in rural areas in waves (2010/2015/2020) and calculating the present value at a 5% interest rate, the additional cost is \$19,282,786.18.

#### 4.5 Total additional costs of education on the supply side

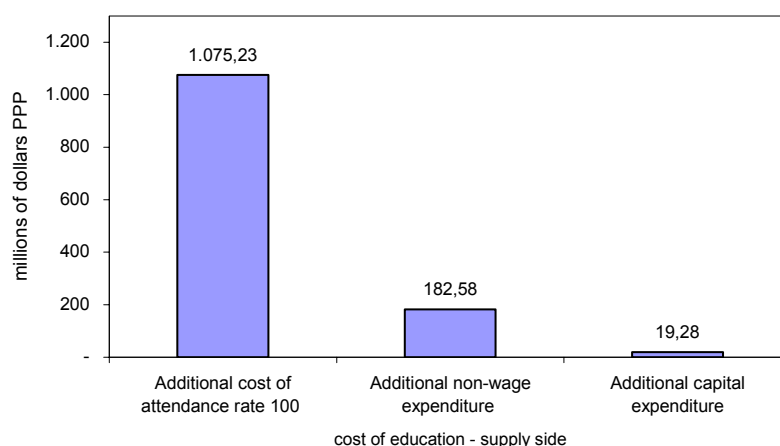
To obtain the total additional costs of achieving universal education in 1<sup>st</sup> to 8<sup>th</sup> grade, the following formula is used:

$$\text{Total additional costs} = \text{additional costs of achieving attendance rate 100} + \text{additional non-wage expenditure up to 15\% of recurrent expenditure} + \text{additional capital expenditure}$$

The total cost for the supply side, at 5%, for the primary school is \$837,376,618.65 and for the lower secondary school is \$439,710,352.78. Therefore, the total cost for the supply side of education is \$1,277,086,971.43.

Graph 4.5.1 shows the costs of education on the supply side, i.e., the additional expenditure of achieving attendance rate 100%, reflecting the costs to include every child from 7 to 14 years old in school by 2020; the additional non-wage cost, necessary for improving school quality such that every establishment would be spent at least 15% of its non-wage expenditure in books and other informative material; and additional capital cost to build new school establishments, if necessary, to include every child that was out of school.

Reaching attendance rate 100% requires the largest amount of money among the costs of education on the supply side, with more than one billion dollar PPP. According to the methodology, to improve school's quality it is necessary almost two hundred million dollars PPP and to build new school establishments near twenty million dollars PPP.

**Graph 4.5.1 – Total costs of education on the supply side**

## 5 OPPORTUNITY COST OF CHILD LABOUR

Underlying the approach taken to education in this study is the assumption that there are others overriding factors that determine whether parents will choose to transfer their children from work to full time school attendance. First, education of sufficient quality must be readily available to them. This has been addressed in the previous section on the supply side of education. Second, they must be able to overcome the purely economic barriers to having their children engaged in study. This includes the direct cost of schooling, such as books and uniforms, but also, and especially, the opportunity cost – the value of the work children might have to give up if they increase their school participation.

The opportunity cost of eliminating child labour is the value of this labour itself: to the children, to their households and to the larger community. Here is where controversies surrounding policy are joined. Those who would move more rapidly to oppose child labour see this cost as relatively manageable and dwarfed by the benefits of taking action. Those who would go slower believe these costs to be quite large; they stress that well-intended actions by child labour activists may actually hurt those they are trying to help. For some with a rational choice perspective, there is an initial presumption that the opportunity costs must be substantial, since parents (from this viewpoint) are often seen to choose to put their children to work. If parents are economically rational, and if they care about the future well-being of their children, they must be calculating that the benefits of child work exceed the benefits of reduced opportunities for education.<sup>5</sup> Such debates cannot be answered theoretically; they can only be illuminated by empirical evidence – which it is a purpose of this study to collect.

### 5.1 Calculating the opportunity cost of child labour

Children were considered working if they had a job in the period between 26 September 1998 and 25 September 1999 before the interview, i.e., if they had any job in a one year period before the survey, or if they produced food for self consumption, or worked in construction for their own use, or if they worked but they were not working because of vacation or health problems.

<sup>5</sup> Of course, parents might wish to borrow in order to finance their children's education but be credit-constrained, as considered above.

There are 2,299,586 children from 5 to 14 years old working in rural areas and 1,349,252 in urban areas of Brazil, adding to a total of 3,648,838.

To obtain the opportunity cost of children's work, it is assumed that the wage children receive is equal to their economic contribution, i.e., wage and productivity are the same.<sup>6</sup> For children working and receiving payment, it is a simple task to find their opportunity cost. However, if child labour is unpaid, it becomes more complicated to assign a value to its labour. Estimates can be obtained by using the value of the good produced and the share of time and wage children spend producing that good with respect to an adult. However, due to lack of data on the share of time attributed to child and adult per product or service, and on the amount of goods produced, child's opportunity costs were calculated in the following way:

- i. Separately for boys and girls, and using micro-data from PNAD 1999, if children were paid a salary, the monthly salary was the value of their work.
- ii. Total monthly salary was obtained adding the earnings from all jobs declared by the child, including any form of payment in-kind.
- iii. Separately, for all female and male children, it was calculated the average monthly earnings for occupations related to domestic work, i.e., baby sitter, cleaner, cooker, cloth washer etc .
- iv. If a child declared to be doing domestic work and was not studying, it was attributed a "domestic servant" salary available to some employed children, obtained in item (iii). The reason for considering children not studying relates to the fact that, in this case, the probability that they would be doing a full time household work is higher.<sup>7</sup>

It is essential to assign a monetary value to the household activities, because if children withdraw from their activities, either heads will have to accept a lower level of self-provision or they will have to hire people to do the tasks.

- v. Salaries for boys and girls from 7 to 14 years old were then put together to find the average opportunity cost per state/region and urban/rural areas.<sup>8</sup>

On average, children in urban area of Rio de Janeiro and São Paulo state, for example, will receive 68% and 54% more (\$83.49 and \$73.70 per month) than relatively poor areas such as rural Alagoas or Tocantins (\$49.76 and \$47.82), respectively. This fact shows the importance of having income transfer programs differentiated by locality. A given amount of money, in areas where the opportunity cost is low, may allow a child to go to school and to stay there, but may not have an effect on places where the opportunity cost is high.

Dividing the working children in waves (2005/2010/2015/2020 for the 7-14 years old children) and calculating the present value at a 5% interest rate, the additional cost is \$3,625,659,597.87.

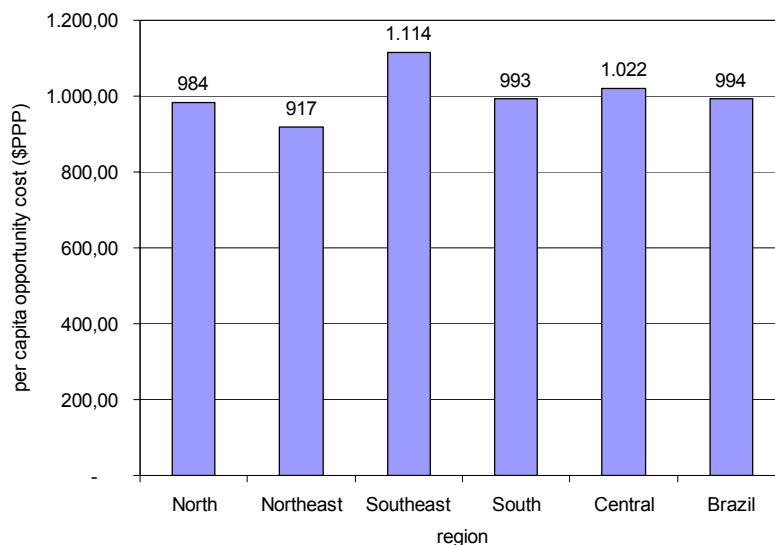
Graph 5.1.1 shows per capita opportunity cost of child labour for each region and in Brazil, adding the waves, and urban/rural areas. The per capita cost in Brazil is \$994 PPP. The regions show similar rates of per capita cost, with southeast being the largest and northeast of Brazil the smallest among regions.

6 "In reality their wage may be more or less than this. It may be more because children are being taken on as a favor to their parents; it may be less because children are more intensively exploited as a result of their relative vulnerability and tendency to submit to authority. Unfortunately, we generally have no information on either possibility, and the best we can do is to assume that productivity and the wage are equal." Extract from ILO, methodological framework for the global study on the costs and benefits of the elimination of child labour, 2002.

7 Information on number of hours spent in household activities is not available.

8 It would be better if we could calculate the wages for those not receiving payments taking into account their age, level of education and region of residence, besides occupations and gender as we did. However, there are no sufficient observations in the data set to input all those values.

**Graph 5.1.1 – Per capita total opportunity cost of child labour in each region and in Brazil, adding the waves, and urban/rural areas**



## 6 COSTS OF EDUCATION ON THE DEMAND SIDE

Increasingly, analysts of child labour are coming to the view that some form of monetary transfers to low-income parents may be necessary to defray the explicit and implicit costs of education.<sup>9</sup> A particularly innovative and successful set of programmes can be found in Brazil's Bolsa Escola. The study envisions that some version of Bolsa Escola will be adopted on a global basis. Local governments will target eligible households, calculate specific amounts to be transferred to each household, disburse the money and monitor the attendance of children. To do all this, an administrative apparatus will need to be established.

For households whose income is below an appropriate poverty benchmark, we are assuming that an income transfer programme tied to school attendance will be required. The cost of this programme has two parts, its transfer and administrative components. The transfers depend on the extent and depth of poverty and the productivity of child labour. To calculate the transfer costs we determine the appropriate level of income below which households will be classified as "poor" as well as the number of households qualifying as poor, and their average poverty gap (the additional income which would be required to bring them up to the poverty line). After that we determine the total number of children of school age (distinguishing primary from lower secondary) who are from poor households, and calculate the average number of such children for households in which there is at least one such child.

A hypothetical income transfer that replaces 80% of the opportunity cost of children's work is then established, providing that this amount, multiplied by the average number of children per household, does not raise average household income (from all sources) above the poverty line. The

<sup>9</sup> Such programmes are consistent with the view that a major barrier to the elimination of child labour is the inability of parents to borrow against the future economic benefits of have their children educated. For a recent analysis along these lines, see Ranjan (2001).

gross transfer effected by the programme is obtained multiplying the estimated unit transfer by the number of children.

It is also necessary to calculate the value of existing income transfers delivered to poor households with school-age children that are **not** education-related. (These may be associated with general transfer programmes that do not take account of the numbers and ages of children). The gross transfer minus these existing transfers yields the net transfer, which is the value of interest to the study.<sup>10</sup>

### 6.1 Calculating the additional cost of education – demand side

Households with per capita income equal or below half minimum salary per month (68.00 “reais” or 54.40 dollars PPP) were classified as poor. This poverty line is the same as the one used by the “bolsa escola” program. Households’ income includes salaries, earnings in-kind, rents, retirements, pensions, interests from savings etc. from all members of the household, except from household’s employees, employees’ relatives, renters and children below the age of 14. There are more than five million and a half households with 7 to 14 years old children below poverty line in Brazil, from which, 5,735,277 are poor children from 7 to 10 years old and 5,955,606 from 11 to 14 years old.

The additional average income that would be required to bring the households up to the poverty line (gap) was multiplied by the number of household’s members, since we were using a *per capita* value for the poverty line, which does not reflect the total necessary income to bring the whole household to poverty line level. The range goes from an average of \$90.9 PPP (urban Rio de Janeiro) to \$179.3 PPP (rural Piauí) per household.

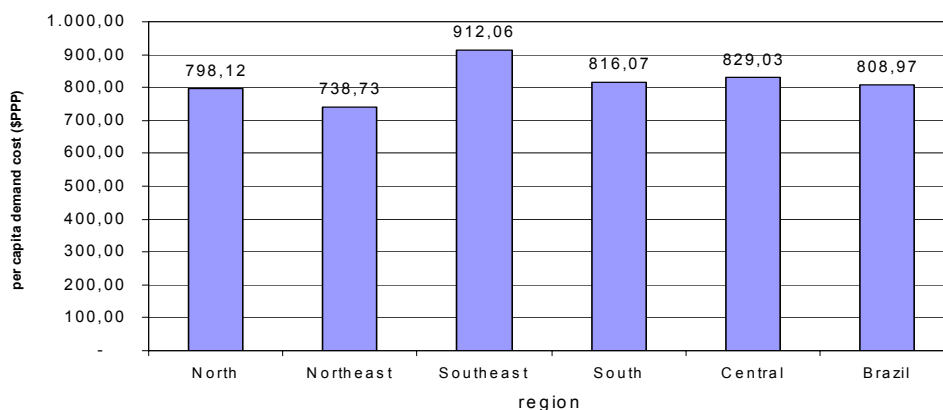
To obtain the costs of income transfer programmes, first it was verified that 80% of the opportunity cost of children’s work multiplied by the average number of children per household did not raise average household income above the poverty line. Then, 80% of the opportunity cost of children’s work was multiplied by the total number of children 7-10 and 11-14 years old from households at or below poverty line (0.5 minimum salary per capita per month).

It is assumed that by 2020 all 7-14 years old poor children, respectively, will be benefited. Administrative cost involved for implementing the above transfer program is set at 5% of net transfers, which is real resource cost in economic sense. At 5% interest rate total administrative cost is \$472,876,386.80.

Graph 6.1.1 shows per capita value of the demand side of education for each region and in Brazil, adding the waves, both children age groups and urban/rural areas. The rural cost for the Northern region is an estimate, as described before. The per capita value in Brazil is \$809 PPP. The regions show similar rates of per capita cost, with southeast being the largest and northeast of Brazil the smallest among regions. The costs are set to be 5% of the total demand side of education.

<sup>10</sup> There is a high cost in targeting the correct group (poor families), but this is not computed in this study.

**Graph 6.1.1 – Per capita additional cost of education – demand side in each region of Brazil, adding the waves, both children age groups, and urban/rural areas**



## 7 INTERVENTION COSTS (NON-EDUCATION)

The elimination of child labour, particularly in its worst forms, can only be a complex undertaking, involving changes in many dimensions of society. In practice, however, institutions pursuing this goal – the ILO, national governments, non-governmental organizations etc. – have to take background conditions as given and work within their constraints. The result has been a flow of programmes designed to combat specific instances of child labour through direct intervention. Such interventions can be supply-side, such as campaigns to dissuade children from working in particularly hazardous occupations, or demand-side, such as investment in increased surveillance and enforcement capacity to deter those who would exploit child labour. In either case, they attempt to achieve their objectives even though many of the underlying conditions that give rise to child labour persist.

This is also the approach taken in this study, since more far-reaching transformations are beyond its scope and, in any event, too little is known about the systemic forces that generate child labour overall and in its worst forms. Thus, the study envisions a replication of successful existing interventions up to the level needed to eliminate child labour to a certain degree or altogether (50% elimination is targeted in Wave 1, complete elimination in Wave 2). In order to generate the costs of these programmes, there are three things we need to know: the number of children targeted, the appropriate mix of programmes, and their unit costs. We will take each in turn.

**The number of children targeted:** It is assumed that, over time, all children in the worst forms of child labour will be prevented from future work of this sort by programme interventions. In addition, children whose work interferes with schooling – either prohibiting it altogether or interfering with its success – may be targeted for intervention if there are reasons to believe that income transfers, combined with the availability of quality schools, will not be enough to get the job done. Nevertheless, it may prove unnecessary to encompass the entire target group through interventions, since there may be spill over effects (setting examples, bandwagon effects, a minimum number of children engaged required for the continuation of a particular form of child labour) that permit child labour to be curtailed even without 100% coverage.



**The appropriate mix of programmes:** While some efforts to eliminate child labour date from the early years of the nineteenth century, the last decade has seen an enormous expansion of new programmes in this field. In a spirit of learning from experience, groups combating child labour have experimented with a wide variety of methods, some more successful, others less. The current study builds on this experience in the following way: (1) It assumes that the most effective mix of interventions is likely to be country-specific. There is no universal recipe at hand; rather, whenever possible, we follow the lead of those who have worked on the ground to develop these programmes. In other words, the actual country mix is the starting point for determining the putative effective country mix. (2) It assumes we can learn through trial and error to the extent of not repeating programmes that had weak results. (3) It assumes that, drawing on successful experience and having access to an adequate supply of human talent, we can replicate past interventions at whatever scale is necessary. This last assumption permits direct extrapolation.

**The unit cost of interventions:** As in the case of schooling, calculating the unit cost of programme interventions is difficult; unfortunately there is no pre-existing literature from which we can construct benchmarks that can be used at the country level. In each instance, numerator and denominator data must be calculated directly from country experience.

The **numerator** is the total cost of intervention, summed over the entire mix. Care must be taken to distinguish start-up from recurrent costs, since only the latter will enter into the costs totals for the out years of existing programmes. In principle, these costs should include expenditures made by (or financed by) all actors, including all units and levels of government, all nongovernmental organizations and all external donors. Only those expenditures tied to the portions of programmes relevant to the elimination of child labour should be counted.

The **denominator** is the number of children prevented from engaging in the form of labour in question. By its nature, this is a difficult number to pin down. In some instances a head count might be possible; for instance, if a particular worst form of child labour were completely eliminated in a locality, where the number of children engaged in that activity was known prior to or as a result of the intervention. In many cases, however, this degree of certainty is not available. This may be because the precise effect on the target population is not known, as in campaigns of awareness-raising, whose effect on behaviour may be difficult to gauge. Or it may be because the intervention, in whole or part, is only indirectly targeted at particular children. An example of this would be the training of child labour inspectors. Directly, the intervention engages people seeking to become labour inspectors; the ultimate impact on children can only be inferred.

An oasis of relative precision would likely be intervention data pertaining to the withdrawal and rehabilitation of children already engaged in worst forms of child labour. Here exact headcounts are likely to be the rule, and indirect effects can usually be disregarded. In this instance, unlike those interventions aimed at prevention, it is assumed that 100% of the target population must be reached directly by programmes.

There are two relevant social programs in Brazil responsible for the reduction in the number of working children and the rise in children's school attendance. The programs are "bolsa escola" and child labour's eradication program ("PETI").

### 7.1 Calculating the costs to eliminate the worst forms of child labour

There are 2,740,502 individuals below the age of 18 engaged in hazardous activities in Brazil. To obtain this number it was selected from the PNAD 1999 survey:

- i. All working children below the age of 12.

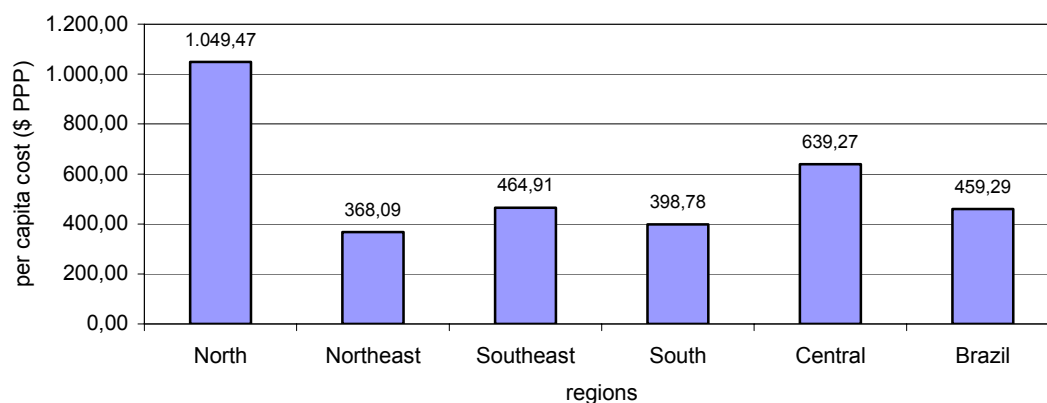
ii. All individuals younger than 18 years old that were not counted above, engaged in hazardous activities, as suggested by ILO (“Guidelines for classifying forms of child labour”).<sup>11</sup>

To obtain the cost to eliminate the worst forms of child labour, we multiplied the total number of individuals below 18 engaged in hazardous activities, which is 2,740,502, by the yearly expenditure per child with the PETI program, i.e., \$441.52 PPP.

As indicated in the methodological framework, if we eliminate the total number of children engaged in the worst forms of child labour (100%) using two waves (2005/2010 - 50% in each) and obtain the present value using 5% interest rate, the resulting additional cost for Brazil is \$1,258,674,590.02 for the period 2001-2010.

Graph 7.1.1 shows per capita total cost to eliminate the worst forms of child labour for each region and in Brazil, adding the waves and urban/rural areas. The rural cost for the Northern region is an estimate, since data from PNAD are not available. The per capita cost in Brazil is \$459.3 PPP. The North has the largest cost, and the smallest is in the northeast and south.

**Graph 7.1.1 – Per capita cost of eliminating the worst forms of child labour in each region and in Brazil, adding the waves, and urban/rural areas**



The high per capita cost observed in the Northern region is a consequence of the population growth rate for the 5-17 age range used in the computation of the present value. This rate in the North of Brazil, given by IBGE, is the largest one in the country.

## BENEFITS OF ELIMINATING CHILD LABOUR

As discussed at the beginning of this essay, many of the most significant benefits from ending child labour are not economic and therefore lie outside the scope of this study. They may well be sufficient to motivate policy on their own. Nevertheless, it is useful to put to the test the notion that ending child labour is an investment in society’s most valuable resource. Traditionally, economists have viewed these benefits as arising entirely from more widespread and effective education, but in this study we have added a second component that takes into account the health benefits as well. In considering either channel, we have to address both the magnitude of the benefits in their own terms (education, health) and the conversion of these outcomes to economic measurements.

<sup>11</sup> It was included as hazardous work: construction, street vendors, different industries, mines, agriculture (sisal, cotton, coffee, sugarcane, tobacco, deforestation, animals) among others.

## 8 EDUCATION BENEFITS OF ELIMINATING CHILD LABOUR

There are two general ways economists have calculated these benefits, through earnings equations and macroeconomic growth accounting.<sup>12</sup>

The earnings approach, which will be adopted in this study, attempts to measure the present value of increased lifetime income attributable to greater educational attainment. What we would like to know, according to this method, is, if an average individual acquires  $Y$  rather than  $X$  years of schooling (where  $Y > X$ ), how much more is she likely to make over the course of her working life, discounted back to the present? We could then compare this amount to the cost of acquiring  $Y - X$  additional years (including of course the opportunity cost) to determine whether education as an investment enjoys a positive rate of return. To conduct such an analysis, we would need detailed information on a large number of individuals with different levels of education, including all the other factors that might affect their income, based on the assumption that past relationships will continue into the future. Economists have more often employed the “Mincerian” approach, which treats years of education as essentially interchangeable.<sup>13</sup>

In the Mincerian model, the percentage increase in individual  $i$ 's wage attributable to an additional year of education is obtained.

### 8.1 Calculating the benefits of education

For calculating the direct monetary benefits of increased education we used the total number of children out of school (1,951,746) multiplied by the number of years each child would need to complete eight years of education times the Mincerian coefficient times unskilled adult's wage. The present value of the total benefit is then obtained assuming that each person would receive earnings during 40 years of his or her life. The following formula is applied:

$$\text{Current value} = \text{number of children out of school} \times \text{educational gap per child} \times \text{mincerian coefficient} \times \text{unskilled adult's wage} \times \text{present value of the future earnings stream (40 years)}$$

The adult's wage was obtained averaging the salaries for all individuals from 20 to 60 years old with 1 year of education, which is the average number of years of education for children out of school.

The Mincerian coefficient was obtained using ordinary least square as well as the Heckman procedure to estimate the earnings equation. The results were similar with the coefficient for years of education in the earnings equations (*Mincerian* coefficient) varying from 0.11 to 0.13 depending on the method employed. The sample included 123,211 individuals (male and female) from 20 to 60 years old.<sup>14</sup> The formula used to obtain the benefit of education is then,

$$\text{current value} = 1,951,746 \times 0.11 \times \text{gap} \times \$110.54 \text{ per month} \times 12 \times \left( \frac{1}{(1.05)^1} + \frac{1}{(1.05)^2} + \dots + \frac{1}{(1.05)^{40}} \right)$$

12 For three recent summaries, each with its own strengths, see Krueger and Lindahl (forthcoming), Psacharopoulos (1999) and Topel (1999).

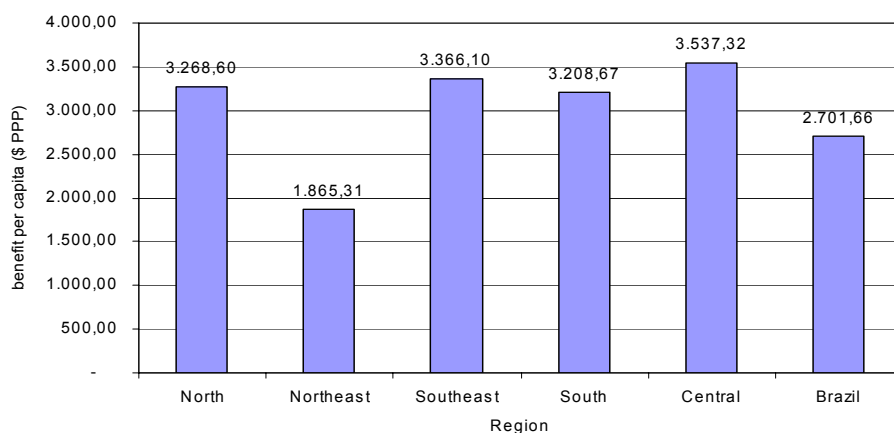
13 The name comes from Jakob Mincer, an economist who pioneered this technique; see Mincer (1974).

14 The equations were run separately for men and women, but the results were very similar. See Murray and Lopez (1996).

Dividing children out of school in waves (2005/2010/2015/2020 for the 7-14 years old children) and calculating the present value at a 5% interest rate, the benefits of providing education to children out of school is \$35,337,082,978.93.

Graph 8.1.1 shows the per capita education benefits of eliminating child labour in each region and in Brazil. The central and southeast of Brazil had the largest benefit, followed by the south, north and northeast. Per capita benefit for Brazil was \$2,702 PPP.

**Graph 8.1.1 – Per capita education benefits of eliminating child labour in each region and in Brazil**



## 9 HEALTH BENEFITS

While it is evident that eliminating child labour would bring significant benefits to health, and therefore to economic performance, it is difficult to provide a precise measure. What health outcomes can be attributed to ending child labour? How can these health outcomes be translated into economic outcomes? In this section we will propose one solution which, if not exact, can approximate the results we would get if we had access to a much greater fund of information.

In the first step, the health benefits are estimated, whether from the expansion of education or from eliminating the most hazardous forms of child labour. In the second step, these heterogeneous outcomes (fewer accidents, reduced incidence of particular diseases etc.) are converted into Disability-Adjusted Life-Years (DALY's). In the final step, the DALY's are converted into monetary units based on studies linking particular health and economic outcomes.

**Step 1: Identifying the health benefits.** A major premise of this study is that children will be progressively removed from full-time work, as well as from part-time work that interferes with education, and the result will be a corresponding increase in their educational attainment. This in turn should result in improved health outcomes on average, as indicated by previous studies.

A second channel for health benefits is the elimination of the worst forms of child labour. Most of these are directly hazardous to the children who engage in them. At the country level, an effort should be made to estimate these risks, summing over the number of children in each hazard category and over the categories themselves. (Of course, the risks in question are incre-

mental – the increase in risk due to exposure to the hazard beyond the baseline risk for the unexposed population).

**Step 2: Conversion to DALY's.** The World Health Organization uses this methodology to study the economic burden of excess morbidity and mortality. The objective is to index the degree of impairment suffered by individuals of working age; this impairment is the result of loss of function, length of disability and onset of condition (or date of premature death).

**Step 3: Conversion to monetary units.** Although development economists have examined the relationship between health and economic growth for many decades, the past several years have seen an intensified interest in this topic. The impact of specific diseases, such as the HIV/AIDS epidemic (Bonnel, 2000) and malaria (Gallup and Sachs, 2000; McCarthy *et al.*, 1999) has been linked econometrically to significant macroeconomic consequences. In the process, a new consensus has emerged that improved health status is not only a consequence of development, but also one of its most salient causes. (Hammoudi and Sachs, 1999; Bloom and Canning, 2000).

Unfortunately, there have been no studies examining the economic impact of the specific health outcomes associated with eliminating child labour. The best approximation available to this study is the conversion of these outcomes to DALY's and then the conversion of DALY's into monetary equivalents. The final step in this process can utilize the existing studies, reference in the previous paragraph, as a composite benchmark.

## 9.1 Calculating health benefits

Estimating the number of DALY's attributable to inappropriate child labour was complicated by the general lack of information on the health consequences of child labour. Drawing on the work of Fassa (2003), we applied DALY methodology to the health impairments reported for working children in the United States. The frequency of each major type of injury by one-digit industry was converted into a unit expected DALY, on the basis of the number of children (full time equivalent) employed in that industry and the DALY conversion by specific impairment. Therefore, the number of workers per major industry division in Brazil was multiplied by the DALY per 100 workers per year as in Table 9.1.

The next step is to convert these DALY estimates into monetary impacts. Based on the study by Gallup and Sachs (2000) that estimated the economic impact of malaria in sub-Saharan Africa, we used 37.4 as the percentage of per capita income per DALY. Since GNP per capita in Brazil was \$7300 in 1999, 37.4% is equivalent to \$2730. The total DALY was then divided into two waves and converted to monetary units by multiplying it to \$2730. For 5% interest rate the value is \$165 million PPP.

**Table 9.1.1 – DALY due to work-related fatal and non-fatal injuries in Brazil by major industry division**

Major industry division and age group	Number of workers (1)	Average number of hours per week (2)	Full-time equivalent 40/(2) (3)	Full-time equivalent workers (1)÷(3) (4)	DALY per 100 FTE workers per year (5)	Total DALYs per year (4)×(5)
<b>5 to 14 years</b>						
Agriculture*	391194	21.3	1.88	208081.91	1.611912	3354.10
Mining	7099	24.8	1.61	4409.32	5.501301	242.57
Construction	48733	30.7	1.30	37486.92	1.387943	520.30
Manufacturing	130405	28	1.43	91192.31	1.654344	1,508.63
Services	423576	27.7	1.44	294150	1.353238	3,980.55
Retail	321389	23.4	1.71	187946.78	3.417806	6,423.66
Total	1322396	26	1.54	858698.70	1.771268	15209.86
<b>15 to 17 years</b>						
Agriculture*	352938	30.7	1.30	271490.77	1.541026	4183.74
Mining	10604	38.4	1.04	10196.15	5.393134	549.89
Construction	176088	40.6	0.98	179681.63	1.365394	2,453.36
Manufacturing	423448	39.1	1.02	415145.1	1.626353	6,751.72
Services	1092087	37.3	1.07	1020642.1	1.330548	13,580.13
Retail	568862	34.5	1.16	490398.3	3.356847	16,461.92
Total	2624027	36.8	1.09	2407364.2	1.869097	44995.97

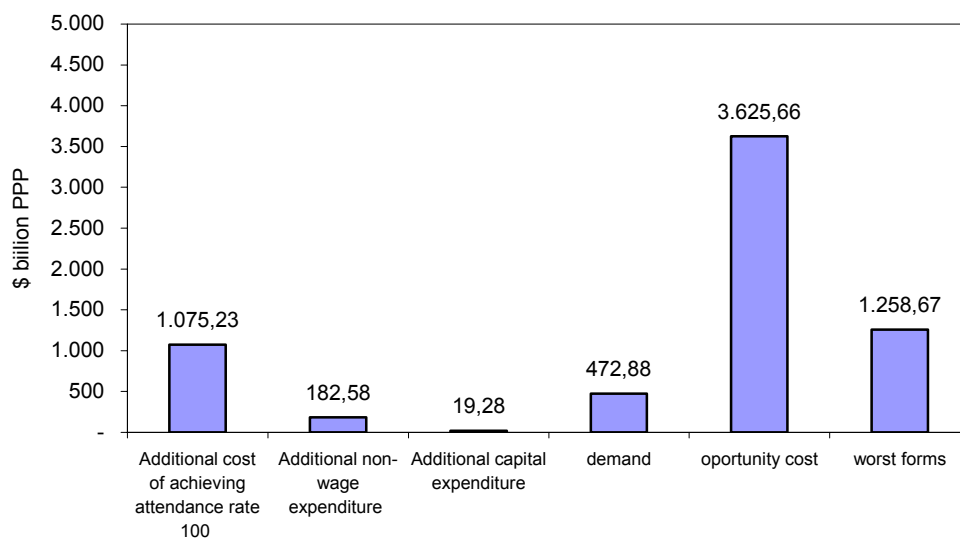
\* includes only those working in the plantations of sisal, cotton, coffee, sugar-cane, and tobacco, with animals and deforestation.

## 10 CONCLUSION

The cost obtained for the supply side of education is one billion three hundred million 1999 dollar PPP, which incorporates the additional cost of achieving attendance rate 100% (1 billion dollar), the additional cost to improve school quality (180 million dollars), and the additional cost to build new school establishments (19 million dollars). For the demand side of education, i.e., an income transfer cost to allow poor children to study, the cost value is just 5% of the income transfer, which is the administrative part (473 million dollars). The opportunity cost of child labour is the highest cost obtained, being close to 4 billion dollars, and for the elimination of the worst form of child labour is one billion three hundred million 1999 dollar PPP. The values are shown in Table 10.1 and displayed in Graph 10.1.

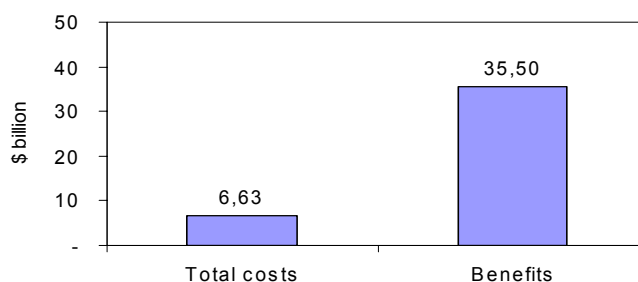
**Table 10.1.1 – Costs and benefits of eliminating child labour in Brazil (values in 1,000 dollar PPP)**

	2001 to 2005	2006 to 2010	2011 to 2015	2016 to 2020	Total
<b>Costs:</b>					
attendance rate 100%	162,106	343,796	421,488	147,836	1,075,226
non-wage	26,708	57,388	72,417	26,067	182,579
capital	-	8,043	6,302	4,938	19,283
Opportunity cost	558,445	909,152	1,090,498	1,067,565	3,625,660
Demand of education	72,835	118,576	142,228	139,237	472,876
Intervention	518,517	740,157	-	-	1,258,674
<b>Total costs</b>					<b>6,634,297</b>
<b>Benefits:</b>					
Education	5,442,822	8,160,943	10,628,412	10,404,906	35,337,083
Health	67,986	97,047	-	-	165,034
<b>Total Benefits</b>					<b>35,502,117</b>
Income transfer	1,456,703	2,371,520	2,844,561	2,784,743	9,457,527

**Graph 10.1.1 – Total additional cost of achieving attendance rate 100%, additional cost to improve school quality (non-wage expenditure), additional cost to build new school establishments (capital expenditure), income transfer cost to allow poor children to study (demand side of education) and cost to eliminate worst forms of child labour**

The total costs, adding the supply side of education, opportunity cost, demand and worst forms, is more than six billion dollars PPP. The value obtained for the benefits of education is 35.5 billion dollars PPP (see Graph 10.2).

**Graph 10.2.1 – Total cost and total benefit of eliminating child labour**



As can be seen in Graph 10.2, the global benefits of the elimination of child labour and the re-direction of these children to education greatly exceed the costs. This result is so strong that it is unlikely that any plausible adjustment to the methodology would reverse it. The principle benefit is, not surprisingly, the economic boost that a country would experience if all children were educated through lower secondary school. The health benefit is far smaller, although this amount is almost certainly underestimated.

Some sensitivity analysis is shown in table 10.2 considering the elimination of 50% and 75% of the worst forms of child labour instead of 100%, using the Mincerian coefficient in the computation of education benefits equal to 0.12, 0.13 and 0.14, varying the interest rate to 2%, 4% and 6%, and changing the percentage of GNP per capita to 10% and 20% to convert DALY's into monetary units. Although some changes are observed, benefits continue being much larger than the costs.

**Table 10.2.1 – Sensitivity analysis changing to 50% and 75% the elimination of the worst forms of child labour, using different Mincerian coefficients when calculating education benefits, changing the interest rate used to obtain the present values, and changing the percentage of GNP per capita to convert DALY's into monetary units**

Changes	Total cost (in \$1000 PPP)	Total benefit (in \$1000 PPP)
Worst forms 75% (5%)	6,344,959	35,354,733
Worst forms 50% (5%)	6,021,847	35,354,733
Mincerian coefficient 0.12 (5%)	6,634,297	38,567,195
Mincerian coefficient 0.13 (5%)	6,634,297	41,779,657
Mincerian coefficient 0.14 (5%)	6,634,297	44,992,119
2%	8,788,939	48,635,155
4%	7,260,226	39,175,322
6%	6,083,336	32,022,273
10% GNP per capita (health benefits)	6,634,297	35,381,209
20% GNP per capita (health benefits)	6,634,297	35,425,336



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